



MARSH & McLENNAN AGENCY



ADAM DIAMOND
RISK CONSULTANT
CONSTRUCTION
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As a Risk Consultant, Adam enjoys the challenge of analyzing and designing customized business insurance and risk management solutions for mid-large sized employers in a highly specialized and competitive construction industry. In doing so, Adam helps his clients prevent their risk exposure while protecting their most valuable assets.

Being able to help others through strategic analysis gives Adam a great sense of accomplishment. He believes passionately in partnering with his clients to create a best-in-class risk management strategy that both addresses their unique needs and positively impacts their bottom lines.



JOE HASKINS
RISK CONSULTANT
BUSINESS INS.
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With over 10 years of experience in the insurance industry, Joe Haskins exemplifies MMA's client-focused and colleague-focused approach. He believes strongly that a solid team foundation is what allows him to build relationships with clients and work closely with them to create individualized risk management solutions.

In his role at MMA, Joe partners with organizations to help manage their commercial insurance programs. The majority of his time is spent working with organizations that are looking to develop a more comprehensive risk management strategy. In particular, his background in working with captives and alternative financing options has afforded him the ability to provide solutions to clients that might be "outside the box"



LAURA MOORE
MEHS, CIC, CRM
SR. VP, GROWTH
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As the Senior Vice President of Growth, Laura leads all growth initiatives for the organization. She focuses on sales planning, forecasting, talent acquisition, training and development, and developing growth initiatives across the agency.

Laura's extensive background in safety and loss control coupled with her time as a basketball coach, player and referee puts her in a distinctive position to both find risk management solutions and encourage her clients to achieve the best risk reduction techniques possible.

In her role as risk consultant, Laura helps her clients understand insurance and risk management issues and the advantages of implementing practical safety and risk prevention initiatives at their companies. After assessing a client's needs, Laura helps to create and launch their proactive programs designed to reduce their total cost of risk and improve their safety culture.

As a business development manager, Laura oversees less experienced business risk consultants, helping them identify, assess and solve client risk and insurance challenges.



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JON TERRY
CONSULTANT
EMPLOYEE BENEFITS
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As an employee benefits consultant with Marsh & McLennan Agency, Jon provides advice on health and welfare plans, wellbeing programs and more to a variety of clients. He helps corporate leaders understand the full scope, implications and cost of various employee benefits strategies and potential plan design changes, not just the immediate line-item expense. Along with his team, he also helps solve business challenges by deploying strategies that create better health care consumers and keeps employers current on regulatory issues.

Working in insurance business since 1987, his extensive experience and understanding of the industry enables him to serve his clients well, especially as he guides them through the complexities of compliance and health care reform. He strives to truly understand his client's business and the technicalities of the industry.



CHAD WARNER
PRIVATE CLIENT
CONSULTANT &
SERVICES
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As a Senior Private Client Consultant of Blakestad, a Marsh & McLennan Agency Company LLC, Chad is responsible for designing and implementing risk management solutions for successful families across the country.

MMA's approach is unique in that they work hand-in-hand with their clients' trusted advisors. This collaboration with wealth advisors, CPA's and attorneys identifies issues and aligns client's property and casualty insurance needs with their overall financial plan. Their clients include: multigenerational wealth, professional money managers, corporate executives, entrepreneurs and professional athletes.



NATALIE WATKINS
EMP. BENEFITS
CONSULTANT
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As an Employee Benefits Consultant with Marsh & McLennan Agency (MMA), Natalie provides advice on health and welfare plans, wellbeing/wellness programs and more to a diverse base of corporate clients. Along with her team, she also helps solve business challenges by deploying strategies that create better health care consumers and keeps employers current on regulatory issues, including those related to health care reform legislation.

She would describe success as being able to identify, relate and deliver a custom benefits strategy to help meet the needs of her clients. This strategic analysis gives Natalie a great sense of accomplishment.